



Partner With DiscoverIT Solutions

Our Mission

*Deliver solutions and products,
exceeding client commitment on time and within budget*





Agenda

- Company History
- A New Approach to Business Problems
- Advanced Services
- Effective Answers
- Innovative Solutions
- Partner Successes
- Service Disabled Veteran - SDVOSB
- Government Specifics
- DiscoverIT..!





DiscoverIT

- Founded August, 2005
- Certified DVBE
- Broad Experience
 - ✓ Commercial, State & Local, Federal, Education
- Customized Services for Specific Needs
- IT Solutions for Business



Our Approach

➤ **Assess**

- ✓ The Business Problem
- ✓ The Business Objectives > *Current and Future*
- ✓ Document

➤ **Design**

- ✓ Together, the Best Solution for Your Business
- ✓ Awareness > *Review and Validate*

➤ **Implementation**

- ✓ Project Planning and Management
- ✓ In the Way You Desire



Advanced Services

DiscoverIT's Expertise Includes:

- SUN
- Microsoft
- Unix/ Linux Cluster
- VmWare
- Business Continuity
- DR and Rapid Response
- SOX and ITIL awareness
- Relocation Services
- Triple Play Implementations
- Complete Infrastructure Services





DiscoverIT's Expertise

- Project Management
- Database Administration and Design tasks
- System Administration
- Software Development
- Quality Assurance Software Testing





Recent Partner Successes

- On Time!
- Performances!
- Cost Effectiveness!
- Customer Satisfaction!





Service Disabled Veteran - SDVOSB

- **PROGRAM Section 308, Paragraph 'a' ISG**
- ***SOLE SOURCE CONTRACTS*** - *In accordance with this section, a contracting officer may award a sole source contract to any small business concern owned and controlled by service-disabled veterans if—*
 - (1) The contracting officer determines that you are a responsible contractor and that it is unlikely that 2 or more SDVOB's would submit on the contract;*
 - (2) The award price will not exceed--*
 - (A) \$5,000,000, ...manufacturing;*
 - (B) \$3,000,000, ...other contract, and*
 - (3) The price is fair and reasonable.*





Government Specifics

- **California OSDS #:** 45044 (SB / DVBE)
- **DUNS Number:** 790752104
- **Cage Code:** 4N5Z9

- **NAICS Codes: more than 16 IT/IS related categories**

- **Contracts – DiscoverIT is on Seaport-e**



DiscoverIT

- How We Can Help
 - ✓ Broaden IT Service Offerings
 - ✓ Tie Solutions to Requirements
 - ✓ Do What You Desire

- Engage Us
 - ✓ To learn Business Drivers
 - ✓ To Set Expectations and Goals

- What We Promise
 - ✓ Seamless Integration With Your Team
 - ✓ Tasks, Deliverables, Success Criteria





Questions

*Please contact us at
info@discoveritsolutions.com*

